

# The Macquarie Almond Investment 2011

The Macquarie Almond Investment 2011 (Almond Investment) provides you with a unique opportunity to diversify your portfolio and the ability to earn annual harvest income in a potentially tax efficient manner.

You also gain the peace of mind, stability and expertise that comes from investing with one of Australia's leading agribusiness providers – Macquarie Agricultural Funds Management (MAFM).

## Investment overview

The Almond Investment provides you with the opportunity to invest in a large scale farming operation in the highly sought after Sunraysia district of Victoria, specialising in cultivating, harvesting and selling almonds for commercial gain.

The Almond Investment is expected to yield its first harvest in 2011, which means you may receive harvest revenue in the first year. The Almond Investment also provides you with the potential for annual harvest based income for 22 years.

Self Managed Superannuation Funds may apply for the Almond Investment (provided it complies with the fund's investment strategy).

## Key investment benefits

- **Tax efficient** – receive a potential tax deduction of up to 100 per cent of upfront and ongoing costs
- **Potential income** – potential to receive a harvest based income for 22 years
- **Diversification** – due to a historically low or negative correlation to traditional asset classes such as equities, cash, fixed interest and property, agricultural investments provide you with a unique portfolio diversification strategy
- **100 per cent finance available** – you have the option to borrow up to 100 per cent of the application amounts (subject to approval).

## Investing with Macquarie

- **Investment and asset management team you can trust** – the MAFM team combines significant global farming expertise with the diligence, commitment and rigour of a leading global financial institution
- **Strong track record** – Macquarie has successfully completed two commercial harvests of almonds. Harvest revenue has been received from Almondco, the processor and marketer of the almonds for commercial sale
- **Experience** – Macquarie has been managing retail agribusiness investments since 2003 and has successfully established and managed a large scale, commercial almond orchard during that time.

ATO Product Ruling 2011/7 received<sup>1</sup>

## How your investment works

### ESTABLISHMENT

- Small seedlings are planted and almond budwood is grafted onto the trees.
- At least 77 per cent of the Almond Investment's trees were established in 2008 and 2009.

### HARVEST

- The first harvest is expected to take place in 2011, and annually thereafter.

### GROWING

- The trees are managed by our expert team whose responsibilities include training and pruning, weed spraying, supply of water and fertilization and management of the irrigation infrastructure.
- This year, bees have been introduced for pollination and the trees are bearing commercial qualities of almonds.
- Trees should reach full maturity after approximately six to seven years from planting.

### PROCESSING AND SALE

- Almondco, a long established processor and marketer of almonds, has been engaged to process and sell the almonds. This provides you with the peace of mind and comfort that agreements have been signed for the purchase of your almonds.



## 100 per cent finance available

Through Macquarie Bank Limited, you have the option to borrow up to 100 per cent of the application amounts payable up to 31 October 2012 (subject to approval) for the Almond Investment. Please note that interest rates below are indicative.

Loan term	Repayment type	Indicative interest rate	Repayment	Establishment fee
1 year	Principal only	0.00%	12 equal monthly instalments	1.00% of the loan amount
5 years	Principal and Interest	10.99%pa	Monthly instalments	Nil
7 years	Principal and Interest	12.99%pa	Monthly instalments	Nil

## Making an application

Minimum investment: \$8,910 per Interest.

Payable	Amount per Interest (incl GST)	Tax deductible	Finance option
On application (on or before 15 June 2011)	\$8,910	Yes	Up to 100%
31 October 2011	\$3,960	Yes	Up to 100%
31 October 2012	\$3,410	Yes	Up to 100%

These fees are applicable for the first year of the project only. Additional annual fees apply to subsequent years including variable costs.

## Investment risks

As with any investment there are risks to be considered. As this is a long term agricultural investment, many variables may affect the performance of the investment. The range of risks include demand and price risk, foreign exchange risk and agricultural risks. There is no assurance that insurance of the almond trees will be available or at reasonable premiums. Please also note that the almond crop itself is not insurable.

The Product Ruling issued by the ATO in respect of the Almond Investment only applies to Early Growers who fall within the circumstances prescribed in the ruling. In addition, future changes in tax laws or in their interpretation could affect the tax treatment of an investment. Investors should read Section 6 'Investment Risks' of the PDS.

**APPLICATIONS FOR EARLY GROWERS CLOSE ON WEDNESDAY 15 JUNE 2011. DON'T MISS OUT.**  
To learn more, please contact your financial adviser.

<sup>1</sup> If the conditions in the Product Ruling are met. See Section 8 'Tax Treatment' of the PDS for details. The Product Ruling 2011/7 is only a ruling on the application of taxation law and is in no way expressly or impliedly a guarantee or endorsement of the commercial viability of the Macquarie Almond Investment 2011 or the soundness or otherwise of the Macquarie Almond Investment 2011 as an investment, or of the reasonableness or commerciality of any fees charged in connection with the Macquarie Almond Investment 2011. The Product Ruling is only binding on the Commissioner if the Macquarie Almond Investment 2011 is implemented in the specific manner provided in the Product Ruling and the circumstances of investors are as described in the Product Ruling. You can view a copy of the Product Ruling by visiting the ATO website [law.ato.gov.au/atolaw/findrul.htm](http://law.ato.gov.au/atolaw/findrul.htm) and typing in the Product Ruling number 2011/7.

This information has been prepared by the responsible entity of the Macquarie Almond Investment 2011, Macquarie Alternative Assets Management Limited ABN 30 103 237 181, AFSL 225758, (**MAAML**) and is current as at 28 April 2011. An invitation to apply for interests in the Macquarie Almond Investment 2011 is made by MAAML in the Product Disclosure Statement dated 28 April 2011 (**PDS**). The PDS is available from our website at [macquarie.com.au/agribusiness](http://macquarie.com.au/agribusiness) or by phoning 1800 080 033. In deciding whether to acquire or continue to hold an investment in the Macquarie Almond Investment 2011, investors should obtain the PDS and consider its contents.

The loans are offered by Macquarie Bank Limited ABN 46 008 583 542 and are subject to approvals.

This information is general information and does not take account of any investor's objectives, financial situation or needs. Before acting on this general information, investors should therefore consider the appropriateness of the information having regard to their situation. We recommend investors obtain financial, legal and taxation advice before making any financial investment decision.

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Investments in the Macquarie Almond Investment 2011 are not deposits with, or other liabilities of, Macquarie Bank Limited ABN 46 008 583 542 or of any Macquarie Group company, and are subject to investment risk, including possible delays in repayment and loss of income or principal invested. None of Macquarie Bank Limited, MAAML or other member companies of the Macquarie Group of companies guarantees any particular rate of return, the performance of, or the repayment of capital from this managed investment scheme. Macquarie Group means Macquarie Group Limited ABN 94 122 169 279 and its related bodies corporate.

**For more information on the Macquarie Almond Investment 2011 contact Macquarie Agribusiness.**



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