Commonwealth Bank Vantage+



Important Information

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Multiply your potential

Put the power of leverage to work, with an investment that gives you exposure to a substantially greater portfolio than the upfront amount.

This second issue of CBA Vantage+ offers leveraged exposure to Australia's top 200 companies.

Your returns are linked to the performance of the S&P/ASX 200 Index over either two or five years. Because the notional value of your portfolio is significantly higher than your upfront investment, you can multiply your potential returns. So you gain exposure to a larger portfolio without interest payments or other ongoing financial commitments.

Investment highlights

| | Choose between two strategies with different investment terms and gearing levels. |
|------------------------|--|
| _ | A single upfront payment gives you exposure to an investment many times your initial contribution. |
| | Your returns are linked to the performance of Australia's 200 largest blue chip companies through the S&P/ASX 200 Index. |
| Minimum notional value | \$25,000 |

Who does it suit?

CBA Vantage+ Series 2 may be suitable for individuals, companies, trusts and self managed super funds who:

- are seeking exposure to the S&P/ASX 200 Index
- have a positive view on the future performance of the S&P/ASX 200 Index
- are overweight cash and underweight equities and would like to re-balance without committing all available cash to the market
- have previous experience investing in the Australian equity market.

¹ The exposure is leveraged because the Notional Value, which is the actual portfolio size to which you have exposure, is substantially larger than the Upfront Amount. This means that for the same one-off payment, you will have more exposure to the Underlying Portfolio with an investment in CBA Vantage+ than with a direct investment in the Underlying Portfolio.

What are the risks?

CBA Vantage+ Series 2 offers the opportunity for high returns, but like any investment it also has its risks. You should read the Product Disclosure Statement (PDS) and consider the risks carefully before deciding whether this investment opportunity is right for you.

Here's an overview of some of the risks of investing in CBA Vantage+ Series 2:

| Uncertain returns | CBA Vantage+ Series 2 is a speculative financial product and returns may be less than those you could earn elsewhere. |
|--|---|
| Gearing could multiply your losses | CBA Vantage+ Series 2 is a geared investment. Gearing has the potential to multiply your returns and also your losses if the underlying portfolio falls in value. Unlike traditional gearing techniques, CBA Vantage+ Series 2 limits your risk to the amount of your upfront investment. |
| Your investment is not capital protected | CBA Vantage+ Series 2 does not offer capital protection, so all of your initial investment is at risk. |
| You could lose some or all of your investment | Even if the S&P/ASX 200 Index rises during the term of your investment, you could still make a loss if it does not reach the break-even level. For example, if your upfront amount is 14% of the notional value of your two year investment, then the index must rise by 14% at maturity (or 7% p.a.) for you to break even. If the S&P/ASX 200 Index does not rise over the term, you will lose all of your investment. |
| You won't know the upfront amount until after the closing date | Although the PDS and this brochure show indicative upfront amounts for each strategy, the actual upfront amount is not calculated until after the closing date, based on market conditions at the time. That means you may not know the upfront amount until we have debited it from your nominated bank account. If we calculate an upfront amount higher than the upper indicative level shown in the PDS, we will withdraw the strategy and contact you. |
| You could make a loss if you terminate early | You could lose some or all of your investment if you decide to terminate early. You may also have to pay an early termination fee. |

Please refer to Section 7.2 "Significant Risks" of the PDS for more information.

Multiply your potential (cont.)

Key dates

| Offer opens | 13 February 2012 | |
|---------------|-----------------------------|--|
| Offer closes | 30 March 2012 | |
| Start date | 5 April 2012 | |
| Matroitralata | > Strategy 1 — 7 April 2014 | |
| Maturity date | > Strategy 2 — 5 April 2017 | |

How it works

Enjoy leveraged exposure for a single upfront payment.

| ••••• | | | Choose between two investment strategies: |
|-------|---|-------------------------|--|
| | 1 | Choose your strategy | > Strategy 1 has a two year investment term and an indicative upfront amount of 14% – 16% of the notional value of your investment, with growth capped at 140% of the initial reference level. |
| | | | > Strategy 2 has a five year investment term and an indicative upfront investment of 22% – 24% of the notional value of your investment, with unlimited growth potential. |
| | | Follow the index | Your return depends on the performance of the S&P/ASX 200 Index between the start date and the maturity date. |
| | 2 | | The maturity value is the percentage change in the index from its initial reference level to its final reference level. It is calculated by multiplying the notional value by the portfolio return, multiplied by the participation rate. If the index falls or remains the same, your maturity value is zero. |
| 2 | 3 | Receive your return | You will make a gain if your maturity value is greater than your upfront amount. You can choose to receive the value of your investment as either: |
| | O | | > units in the SPDR S&P/ASX 200 Fund; or |
| | | | > cash (following the sale of your units – brokerage applies). |

The Strategies

Choose a strategy to match your investment goals.

Strategy 1

| Investment term | 2 years |
|---------------------------|---|
| Maturity date | 7 April 2014 |
| Underlying portfolio | S&P/ASX 200 Index |
| Capped level | 140% of the initial reference level |
| Indicative upfront amount | 14% to 16% of the notional value of your investment |

Strategy 1 in action

This hypothetical example shows how Strategy 1 could multiply your returns if the index rises in value.

Assumptions

| Notional value | \$100,000 |
|-------------------------|---|
| Initial reference level | 4,300 |
| Participation rate | 100% |
| Capped level | 6,020 |
| Upfront amount | \$14,000 (14.00% of the notional value) |
| Break-even level | 4,902 |
| Leverage | 7.14 times |

Potential returns

| Final Reference Level | | Maturity Value | • | Gain/Loss (%) | |
|--------------------------|---------|-------------------|-----------|------------------|------------------|
| 3,000 | -30.23% | \$0 | -\$14,000 | -100.00% | |
| 3,500 | -18.60% | \$0 | -\$14,000 | -100.00% | |
| 4,100 | -4.65% | \$0 | -\$14,000 | -100.00% | |
| 4,600 | 6.98% | \$6,977 | -\$7,023 | -50.16% | Break-even level |
| 5,100 | 18.60% | \$18,605 | \$4,605 | 32.89% | (4,902) |
| 5,600 | 30.23% | \$30,233 | \$16,233 | 115.95% | |
| 6,000 | 39.53% | \$39,535 | \$24,535 | 182.39% | Capped level |
| 6,500 | 40.00% | \$40,000 | \$26,000 | 185.71% | (6,020) |
| 6,900 | 40.00% | \$40,000 | \$26,000 | 185.71% | |
| 7,400 | 40.00% | \$40,000 | \$26,000 | 185.71% | |
| 7,800 | 40.00% | \$40,000 | \$26,000 | 185.71% | |

Strategy 2

| 5 years | | |
|---|--|--|
| 5 April 2017 | | |
| S&P/ASX 200 Index | | |
| None | | |
| 22% to 24% of the notional value of your investment | | |
| | | |

The Strategies (cont.)

Strategy 2 in action

This hypothetical example shows how Strategy 2 could multiply your returns if the index rises in value.

Assumptions

| Notional value | \$100,000 |
|-------------------------|---|
| Initial reference level | 4,300 |
| Participation rate | 100% |
| Upfront amount | \$22,000 (22.00% of the notional value) |
| Break-even level | 5,246 |
| Leverage | 4.55 times |

Potential returns

| Final Reference Level | Portfolio Return | Maturity Value | Gain/Loss (\$) | Gain/Loss (%) |
|--------------------------|---------------------|-------------------|-------------------|------------------|
| 3,000 | -30.23% | \$0 | -\$22,000 | -100.00% |
| 3,500 | -18.60% | \$0 | -\$22,000 | -100.00% |
| 4,100 | -4.65% | \$0 | -\$22,000 | -100.00% |
| 4,600 | 6.98% | \$6,977 | -\$15,023 | -68.29% |
| 5,100 | 18.60% | \$18,605 | -\$3,395 | -15.43% |
| 5,600 | 30.23% | \$30,233 | \$8,233 | 37.42% |
| 6,000 | 39.53% | \$39,535 | \$17,535 | 79.70% |
| 6,500 | 51.16% | \$51,163 | \$29,163 | 132.56% |
| 6,900 | 60.47% | \$60,465 | \$38,465 | 174.84% |
| 7,400 | 72.09% | \$72,093 | \$51,093 | 227.70% |
| 7,800 | 81.40% | \$81,395 | \$59,395 | 269.98% |

How to invest

To invest, speak to your Financial Adviser or contact the Commonwealth Bank.

| | 1 | Read the Product Disclosure Statement | Before you invest, it's important to read the CBA Vantage+ Series 2 PDS. The PDS includes detailed information about the risks, costs and benefits of investing. | |
|---|-------------------------------|---|---|--|
| | | | For a copy of the PDS, ask your Financial Adviser, visit commbank.com.au/vantage or call 1300 786 039. | |
| | | | Complete the application form included and return it to: | |
| | | | Commonwealth Bank Vantage+ Series 2 C/- Link Market Services PO Box 3721 Rhodes NSW 2138 | |
| 2 | Apply before 30 March 2012 | Applications close at 12pm (noon) on 30 March 2012. To accept your investment, your application must be received on or before this date. | | |
| | | | You must pay the upfront amount through direct debit only, by completing the Direct Debit section in the application form. We will determine the upfront amount then debit your account after the closing date but before the start date. | |
| | 3 | Receive confirmation | We will write to confirm your investment in CBA Vantage+ Series 2 by 20 April 2012, specifying your notional value, the upfront amount and the initial reference level of the S&P/ASX 200 Index. | |