Have at least \$20,000 to invest or other amount in increments of \$1,000.

For more information on the HSBC 100+ Series China Investment and whether the Investment may be suitable for you:

- Speak to an HSBC Premier Investment Relationship Manager or an HSBC Financial Planner
- Call 1300 308 008
- Visit hsbc.com.au/100plus

Hurry, this offer is available for a limited time only from 13 September and closes 29 October 2010.

Issued by HSBC Bank Australia Limited ABN 48 006 434 162 AFSL 232595. This brochure doesn't take into account what you currently have, want or need for your financial future. You should consider these matters and read the Product Disclosure Statement (PDS) before you make an investment decision. A copy of the PDS is available at www.hsbc.com.au, by visiting a branch or by calling us on 1300 308 008.

#### iShares FTSE/Xinhua A50 China Index Exchange Traded Fund

The name of iShares FTSE/Xinhua A50 China Index Exchange Traded Fund is included here for identification purposes only. "iShares" is a registered mark of BlackRock Institutional Trust Company N.A. ("BlackRock"). The Investments are not sponsored, endorsed, sold, or promoted by BlackRock. BlackRock makes no representations or warranties to the Investors or any member of the public regarding the advisability of investing in the Investments. BlackRock has no obligation or liability in connection with the operation, marketing, trading or sale of the Investments.



# One investment stands out from the crowd.

HSBC 100+ Series China Investment





The HSBC 100+ Series China Investment offers you exposure to the China "A" Shares market with the comfort of 100% capital protection at maturity. This Investment is open from 13 September to 29 October 2010, so there is only a limited time for investors to take advantage of this great opportunity.

#### Capital protection

The HSBC 100+ Series China Investment has 100% capital protection at maturity.

#### HSBC Bank Australia Limited

HSBC Bank Australia Limited is a member of the HSBC Group, which is one of the largest banking and financial services organisations in the World.

With assets of US\$2,418 billion as at 30 June 2010, HSBC Group is one of the most strongly capitalised and liquid banks in the world.

HSBC Bank Australia Limited started operations in Australia in 1965 and was granted a commercial banking licence in 1986.

### The China A Shares Fund

China "A" Shares are traded on the Shanghai and Shenzhen stock exchanges and generally foreign individuals can not directly invest in "A" shares due to Chinese government restrictions. The China A Shares Fund is the iShares FTSE/Xinhua A 50 China Index Exchange Traded Fund. The fund's objective is to track the performance of the FTSE/Xinhua China A 50 Index which tracks the largest 50 "A" Share companies in China.

#### About the Investment

The HSBC 100+ Series China Investment provides a return linked to the growth of China A Shares Fund with the volatility control strategy over the five year investment term, and averaged quarterly over the last two years.

The HSBC 100+ Series China Investment return is calculated by measuring the gain of the Strategy Value from its starting index level to a quarterly average over the final two years. The averaging over the final two years reduces the exposure to adverse market movements on the last day of the Investment.

The return has a participation rate applied. The participation rate depends upon the prevailing market rates, predominantly AUD interest rates, and will be set when the HSBC 100+ Series China Investment commences on 11 November 2010. If the Investment were to be issued on the date of the PDS, the 12 August 2010, the Participation Rate would have been 94%<sup>1</sup>.

#### Impact of Exchange Rate Movements

The returns are calculated in Australian dollars and are not affected by fluctuations in the exchange rate between Australian dollars and Hong Kong dollars, the denominated currency of the China A Shares Fund.

#### Low minimum investment

HSBC 100+ Series China Investment offers you exposure to the Chinese markets with the comfort of capital protection at maturity for a minimum investment of \$20,000 with increments of \$1,000 thereafter.

#### What are the risks in this Investment?

There are risks in this investment and you should read the PDS which explains the risks before you make an investment. The key risk is the risk of the Strategy Value not increasing over the investment term, which would result in no return being generated for the 5-year investment term.

## How the Investment fits into an Investment portfolio?

HSBC 100+ Series China Investment may prove suitable for a broad range of investors who:

- Want exposure to the Chinese equity market, looking to take advantage of equity market rises but looking to limit their downside.
- Are in the pre-retirement accumulation phase and appreciate the certainty of 100% capital protection at maturity.
- Are looking for an investment in a strongly rated global bank that has weathered the recent market turbulence well.
- > Are comfortable investing for a period of five years.

<sup>&</sup>lt;sup>1</sup>If HSBC determines on the issue date that the participation rate is less than 75% then the HSBC 100+ Series China Investment will not proceed. In this case the applicants' money would be returned to them without interest within one week after the Issue Date.