

# PERLES+ Series 15&16

# Outperformance in a sideways market



This is a summary only—potential Investors should obtain a copy of the Product Disclosure Statement (PDS) dated 23 August 2010 before making a decision to invest in UBSSAL PERLES+ Series 15&16. Capitalised terms used in this document have the meaning given to them in the PDS.

# **Investment summary**

This investment provides Investors with exposure to the S&P/ASX 200 Index (Reference Index) with the benefits of Conditional Protection <sup>1</sup> on the downside and a minimum Conditional Return <sup>1</sup> payable at Maturity. These benefits are available on the condition that the Index does not fall by 30% or more at any time on any day during the term of the investment (known as a Barrier Event).

# **Product description**

The PERLES+ Series 15&16 structure aims to take advantage of any positive performance of the Reference Index. It also offers Conditional Protection at Maturity, provided the 70% Barrier Level has not been breached.

For **Series 15**, if a Barrier Event does not occur, the Conditional Return in 18 months will be a minimum of 10% (it will be set on the Strike Date and may be higher—at the date of the PDS it would have been 12%). The issue will not proceed if the Conditional Return is less than the Minimum Conditional Return of 10%

In addition, Investors will receive the benefit of any capital growth of the S&P/ASX 200 Index beyond this level on the Maturity Date, up to the Performance Cap, which will be a minimum of 25% (it will be set on the Strike Date and may be higher—at the date of the PDS it would have been 28%). This means that as long as the S&P/ASX 200 stays above 70% of its Index Starting Level you will earn a return of at least 10% over the investment term and up to 25%.

For **Series 16**, if a Barrier Event does not occur, the Conditional Return in three years will be a minimum of 35% (it will be set on the Strike Date and may be higher—at the date of the PDS it would have been 39%). The issue will not proceed if the Conditional Return is less than the Minimum Conditional Return of 35%. As there is no cap on the upside performance, Investors will receive the benefit of any upside growth of the S&P/ASX 200 Index beyond this level on the Maturity Date. This means that as long as the

Index remains above 70% of its Index Starting Level, you will earn a return of at least 35% over the investment term with no upper limit.

Note that no dividends will be paid to Investors during the term of the investment.

Units are issued by UBS Securities Australia Limited (UBSSAL). UBSSAL is a wholly owned and non guaranteed subsidiary of UBS AG. Further information on the issuer can be found in the PDS, in particular in Section 10.

## **Key benefits**

**Full participation in any upside** of the S&P/ASX 200 Index for Series 16 and full participation in any upside up to a cap for Series 15.

Attractive Conditional Return at Maturity, subject to a Barrier Event not having occurred during the term of the investment

**Potential to outperform** the Reference Index in sideways or slightly bearish market conditions.

**Conditional Protection at Maturity** unless a Barrier Event occurs, provided Units were purchased at the Issue Price.

**Exposure to an Index** comprising securities in Australia's largest listed companies.

An innovative investment opportunity in a transparent and simple form.

**Ability to choose from two investment terms** (18 months or three years) to suit your investment horizon.

**Daily liquidity** provided by UBSSAL (but at its discretion).

<sup>1</sup> The Conditional Return and Conditional Protection are subject to a Barrier Event and the Units being held to Maturity. A Barrier Event occurs if, during the investment term, the underlying value of the S&P/ASX 200 Index trades at or below 70% of its starting value. In that case, the investor loses the Conditional Protection and the Conditional Return, and assumes all upside and downside risk of the S&P/ASX 200 Index until Maturity (hence any 'downside protection' or 'safety cushion' for the investor is lost). The actual Conditional Return will be set on the Strike Date and will not be less than the Minimum Conditional Return.

### **Scenario analysis**

An overview of some of the possible scenarios at Maturity for each Series is tabled on the right, based on hypothetical values for the Reference Index Return, together with a diagram showing the potential payoff of returns for each Series versus a direct investment in the Reference Index. The scenarios assume a Conditional Return of 12% and a Performance Cap of 28% for Series 15 and a Conditional Return of 39% for Series 16 (the actual levels will be set on the Strike Date). Any growth in value or returns shown are assumed returns over the period and are not based on any historical period and are not an indicator of future returns.

### **Key risks**

The market value of the Units may fluctuate between the date you purchase Units and the Maturity Date.

**The level of the Reference Index** can go down as well as up.

There is no Conditional Protection or Conditional Return on Early Maturity or if an Investor sells their Units back to UBSSAL prior to Maturity.

**Conditional Protection and the Conditional Return** only apply as long as a Barrier Event does not occur.

**Buy-back requests are irrevocable** and UBSSAL might not accept a request immediately.

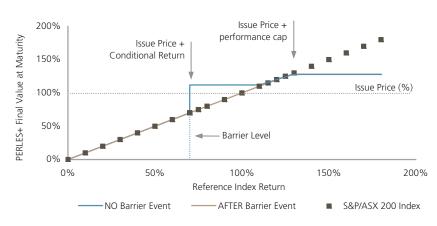
**Counterparty**—The delivery of the Delivery Assets (or the Sale Proceeds if you elect to use the Agency Sale Arrangement) at the Final Value is subject to the creditworthiness of UBSSAL.

This is not a full list of the risks of investing. You should read the description of the risks in Section 3 and Section 9 of the PDS before making a decision to invest.

#### **PERLES+ Series 15**

Scenario	1	2	3
Reference Index Return at Maturity (%)	(20)	20	60
Capped Reference Index Return at Maturity (%)	(20)	20	28
Index Starting Level	4,600	4,600	4,600
Index Ending Level	3,680	5,520	7,360
PERLES+ Return at Maturity % (Barrier Event during term)	(20)	20	28
PERLES+ Return at Maturity % (NO Barrier Event)	12	20	28

#### PERLES+ Series 15 versus Direct Investment in Reference Index



# PERLES+ Series 16

Scenario	1	2	3
Reference Index Return at Maturity (%)	(20)	20	60
Index Starting Level	4,600	4,600	4,600
Index Ending Level	3,680	5,520	7,360
PERLES+ Return at Maturity % (Barrier Event during term)	(20)	20	60
PERLES+ Return at Maturity % (NO Barrier Event)	39	39	60

# PERLES+ Series 16 versus Direct Investment in Reference Index



# At a glance

Issuer	UBS Securities Australia Limited
	ABN 62 008 586 481, AFSL 231098
Currency	Australian Dollars
Issue Price	\$1.00 per unit
Reference Index	S&P/ASX 200 Index
Investment Term	Series 15: 18 months
	Series 16: 3 years
Barrier Level	70% of the Index Starting Level
Minimum Conditional Return <sup>2</sup>	Series 15: 10% at Maturity Series 16: 35% at Maturity
Indicative Conditional Return <sup>3</sup>	Series 15: 12% at Maturity Series 16: 39% at Maturity
Minimum Performance Cap	Series 15 only: 25% at Maturity
Indicative Performance Cap <sup>4</sup>	Series 15 only: 28% at Maturity
Initial Offer Open Date	23 August 2010
Initial Offer Close Date	10 September 2010
Strike Date	17 September 2010
Final Maturity Date	Series 15: 19 March 2012 Series 16: 17 September 2013
Minimum Investment	\$25,000 and in increments of \$5,000
Delivery Asset	Ordinary fully paid shares in BHP Billiton Limited
Approved Adviser Fees	0%to 1.5% (incl GST ) of Total Investment Amount for Series 15
	0% to 2.2% (incl GST) of Total Investment Amount for Series 16

The Conditional Return and Conditional Protection are subject to a Barrier Event and the Units being held to Maturity. A Barrier Event occurs if, during the investment term, the underlying value of the S&P/ASX 200 Index trades at or below 70% of its starting value. In that case, the investor loses the Conditional Protection and the Conditional Return, and assumes all upside and downside risk of the S&P/ASX 200 Index until Maturity (hence any 'downside protection' or 'safety cushion' for the investor is lost). The actual Conditional Return will be set on the Strike Date and will not be less than the Minimum Conditional Return.

<sup>3</sup> This is the rate that would have been set for PERLES+ Series 15&16 if the Units were issued on the date of the PDS. Note that the actual Conditional Return will be set on the Issue Date and will not be less than the Minimum Conditional Return of 10% for Series 15 and 35% for Series 16.

<sup>4</sup> This is the rate that would have been set for PERLES+ Series 15 if the Units were issued on the date of the PDS. Note that the actual Performance Cap will be set on the Issue Date and will not be less than the Minimum Performance Cap of 25%.

#### **Contacts**

Edward Burns Tel: +61-2-8121 3329 Email: edward.burns@ubs.com

www.ubs.com/equitysolutions

Michaela Bryan Tel: +61-2-9324 2630

Email: michaela.bryan@ubs.com

# Important information

This document has been issued by UBS Securities Australia Limited (ABN 62 008 586 481, AFSL 231098) (UBSSAL) for information purposes only. UBSSAL recommends that Investors obtain the Product Disclosure Statement (PDS) dated 23 August 2010 for PERLES+ Series 15&16 and read it before making a decision to acquire Units. The terms of the PERLES+ Series 15&16 are contained in the PDS. The PDS has not been lodged, and is not required to be lodged with the Australian Securities and Investments Commission (ASIC). UBSSAL will notify ASIC that the PDS is in use in accordance with the Corporations Act. ASIC and its officers take no responsibility for the contents of the PDS. The PDS is available from UBSSAL by calling 1800 633 100.

This document does not take into account your investment objectives, financial situation or particular needs. Accordingly, nothing in this document or the PDS is a recommendation by UBSSAL or its related entities or by any other person concerning investment in the Units and before acting on this information, you should consider its appropriateness having regard to your situation. We recommend that you not only consider the information in the PDS but also obtain independent financial, legal and taxation advice as to the suitability of an investment in the Units for you (bearing in mind your investment objectives, financial situation and particular needs). An investment in the Units is only available to persons receiving the PDS in Australia. The PDS does not constitute an offer of the Units in any place in which, or to any person to whom, it would not be lawful to make such an offer. The distribution of the PDS in jurisdictions outside Australia may be restricted by law and any person who resides outside Australia into whose possession this information comes (including nominees, trustees or custodians) should seek advice on and observe these perticities.

Units may not be offered or sold in the United States of America (US) or to, or for the account of or benefit of, US persons. Accordingly neither the PDS, nor the Application Form may be sent to persons in the US or otherwise distributed in the US. UBSSAL and its related entities, and their directors and employees may have pecuniary or other interests the securities or components comprising the Component Shares or the Delivery Assets.

© 2010 UBS Securities Australia Limited. All rights reserved. No part of this document may be reproduced or distributed in any manner without the prior written permission of UBSSAL. UBSSAL accepts no liability whatsoever for the actions of third parties in this respect.



UBS Securities Australia Limited Level 16 Chifley Tower 2 Chifley Square Sydney NSW 2000

Tel: +61-2-9324 2000 www.ubs.com